



LUCY VECCHIO

PRACTICE LEAD FOR THE FIRM IN RETAIL ADVISORY

- PERSONAL SUMMARY -

Lucy is an Executive Director of DEM Asia and is the Practice Lead for the firm in Retail Advisory. Lucy joined DEM Australasia from BRI Ferrier (NSW) as Director, within the reconstruction and insolvency practice.

Lucy started her career as a solicitor practising in commercial and insolvency litigation. In 2004 Lucy was appointed licensee for Giorgio Armani in Melbourne operating their flagship store on Collins Street and being the first license arrangement in Australia for the brand.

As a Solicitor, Lucy worked on high profile insolvency litigation as well as a significant minority shareholding oppression case in the New South Wales Supreme Court involving two prominent hotelier families where trading reviews of hotels and restaurants was required.

Lucy has worked with boards, financiers, major suppliers and individual stakeholders and organisations of all sizes from ASX listed top 100 corporations through to SMEs and government entities.

Lucy has significant cultural experience and understanding of sensitivities gained from partnering with one of the most successful retail luxury houses in the world, headquartered in Milan, Italy and consequently dealing with suppliers throughout Europe and Asia.

Whilst Lucy worked in Hong Kong for extended periods of time, her role was to develop the forensic accounting practice for the firm where she had worked previously.

- PROFESSIONAL EXPERIENCE -

Diverse experience in the retail, construction, financial services, manufacturing (food and clothing) and hospitality sectors. Transformation and restructuring advisory across different sectors, including controlled wind downs and advising Board and individual members.

Lucy's formal insolvency arrangements and advisory, include Voluntary Administrations, Deed of Company Arrangements, Liquidations, Creditors' Trusts and Receiver and Manager appointments.

Lucy has extensive experience with expert witness and litigation support for proceedings concerning Formal insolvency arrangements, Regulatory reviews, Conduct of board members and breaches of the Corporations Act, Personal injury and Franchise relationships and associated transactions.

- Advised the Board of a prominent Australian company as to its continued viability and merits of a controlled wind down of its publishing and distribution business.
- Worked on a review to advise the Board of a PPP infrastructure project as to an impending finance facility drawdown.
- Was lead in the review and assessment for Mothercare Group of over 70 supplier contracts.
- Managed a special report prepared for directors of a New Zealand-based group of property finance companies.
- Appointed independent expert in the Supreme Court of Victoria in relation to proceedings of an Australian top 100 construction company.
- Managed preference recovery proceedings in the liquidation of a construction group that resulted in recoveries in excess of \$10M.

- EXPERTISE -

Lucy's industry and strategic expertise focuses on these key markets:

- Retailing – Clothing and General Merchandise
- Hospitality – Pubs, Hotels and Restaurants

- EDUCATION -

- Bachelor of Commerce (Accounting)
- Bachelor of Laws
- Graduate Diploma of Legal Practice
- Solicitor of New South Wales Supreme Court
- Member of the Australian Restructuring and Turnaround Association



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